# **Thank you for attending ConnectED 2023**

# Take Your Knowledge of Creating a World Class Client Experience to the Next Level

Ready to grow your practice after Sandro Forte's presentation?

Security Benefit has become a leader in the U.S. retirement industry through a combination of product innovation, exceptional investment management, and a unique distribution strategy. With more than 50 years of expertise specifically in the retirement savings market, we continue to provide a broad suite of annuities and mutual fund programs to help customers achieve financial security.

Learn more about our products to help build your practice.

- Advanced Choice Annuity
  - Ratetrack® Annuity
  - Foundations Annuity
- Advisor Mutual Fund Program
- Small Business Retirement Plans

**Learn More About Security Benefit** 

## **Download Sandro Forte's Handouts**

Save Sandro's best tips for growing your practice in this PDF bundle.

Download the Handouts

## **Sandro Forte**

## **Dynamic | Innovative | Creative**

Sandro Forte is a Certified Speaking Professional and one of the United Kingdom's most recognized advisers, with more than 40 industry awards to his name, including Top UK adviser. He represents the interests of some of the UK's wealthiest and highest profile sports stars, celebrities, and business owners, with all new inquires coming through personal introduction from existing clients or other professionals. He is also the author of the best-selling book *Dare To Be Different*.



- Sales Help
- Get Appointed
- Sales Materials

#### FINANCIAL PROFESSIONAL USE ONLY — NOT FOR USE WITH CONSUMERS

Guarantees provided by annuities are subject to the financial strength of the issuing insurance company. Annuities are not FDIC or NCUA/NCUSIF insured; are not obligations or deposits of and are not guaranteed or underwritten by any bank, savings and loan, or credit union or its affiliates; and are unrelated to and not a condition of the provision or term of any banking service or activity.

The Security Benefit Advanced Choice Annuity, form ICC13 5200 (9-13) and 5200 (9-13), a single premium deferred annuity, is issued by Security Benefit Life Insurance Company. Product features, limitations, and availability vary by state.

The Security Benefit RateTrack<sup>®</sup> Annuity, form ICC15 5300 (12-15) and 5300 (12-15), a single premium deferred fixed annuity, is issued by Security Benefit Life Insurance Company. Product features, limitations, and availability vary by state.

Security Benefit Life Insurance Company issues the Security Benefit Foundations Annuity, form 5800 (11-10) and ICC10 5800 11-10)), a fixed index flexible premium deferred annuity contract. Product features, limitations and availability may vary by state. In Idaho, Foundations is issued on form ICC10 5800 (11-10). Security Benefit Life Insurance Company is not licensed in and does not transact insurance business in New York.

The Security Benefit Advisor 403(b)(7) is a Custodial Account under §403(b)(7) of the Internal Revenue Code. The Security Benefit Advisor 457 is a Trust Account under §457 of the Internal Revenue Code. Security Benefit Advisor IRA is an IRA Custodial Account under §408(a) of the Internal Revenue Code.

SB-10039-90 | 2023-10-18